

CONTRACT NO. 7636-5/19-1 AWARD SHEET SUPPLEMENT
AIR COMPRESSORS, PARTS/ACCESS/REPAIRS-PRE-QUALIFICATION

I. History of Events

<u>Add no.</u>	<u>Date issued</u>	<u>Event</u>	<u>Agent</u>
3	1/22/15	Quincy Compressor LLC has been added to this pre-qualification contract. Vendor fulfills all pre-qualification requirements from groups A, B, and C.	Yuly Chaux-Ramirez
2	1/9/15	Arle Compressor Systems Corp has been reinstated for groups B and C	Yuly Chaux-Ramirez
1	1/6/15	OTR No. 1 has been processed. Arle Compressor Systems Corp has been removed from groups B and C until the company's certificate of insurance is approved by Miami Dade County.	Yuly Chaux-Ramirez

II. Purchasing Instructions

A. Award Description

Awarded bidders have been pre-qualified to participate in spot market purchases.

B. Quotation Directives

- ✓ Contract Instructions (Re: ITB Paragraph 2.6)
- ✓ Bid tabulations **MUST** be provided to bidders upon request, and prior to sending the award recommendation.
- ✓ All quotations are subject to the **Cone of Silence**. Per section 2-11.1(t) of the County code.
- ✓ The most recent version of the County's general terms and conditions apply to each quote. The latest version can be accessed by clicking on the following link <http://www.miamidade.gov/procurement/itb-terms-conditions.asp> , it is ISD Procurement Management's suggestion to print the T&Cs for each quote and add them to the specific quote folder.

Approved bidders will be placed on a "Pre-qualified Bidders List" on a "per group" basis, which will be accessed by the various County departments, as needed, to obtain Spot Market quotations.

Spot Market Quotations:

When a requirement is identified by a County department, pre-qualified bidders within the affected group will be invited to offer a fixed price and a firm delivery time for the specific items. It will be the County department's prerogative to contact all the prequalified bidders in the affected group to request a quotation. The pre-qualified bidder offering the lowest fixed price on the total amount of the order shall be awarded the order, provided that the products or services proposed by the pre-qualified bidder

meet the order's specifications and requirements. The award of the order to one bidder does not preclude the ability of the remaining pre-qualified bidders from submitting offers for other orders as requested by County departments.

County departments may procure or require service to various types of air compressors, parts, accessories, field and shop repairs and installation including start-up services.

GROUP A-Air Compressors, Parts and Accessories

- Quotation Procedures –

Departments can purchase air compressors and related parts to upgrade, add capacity or replace existing units. The equipment may be new, used or reconditioned inclusive of its parts and accessories as supplied by the prequalified bidders.

GROUP B-Air Compressors, Parts and Accessories with Installation and Start-up Service

-Quotation Procedures –

Departments can purchase air compressors and related parts that require installation and/or start-up services to upgrade, add capacity or replace units. The equipment may be new, used or reconditioned inclusive of its parts and accessories as supplied by the prequalified bidders. Start-up services shall include installing the unit and accessories, leveling, leak detention, safety valve detection, safety valve operation, pressure testing and any other service required by the manufacturer to commission the equipment and start the warranty period.

GROUP C-Shop and Field Services and Preventive Maintenance

- Quotation Procedures –

Departments may require pre-qualified bidders to repair or service compressors inclusive of dryers, controls and accessories to maintain equipment working at optimum conditions. Services may be required to be performed at a shop location or field. Preventive maintenance may be for individual equipment or groups of equipment.

C. Instruction on applying Bid Preferences (federally funded entities are exempt)

It is the department's responsibility to review the County's general Terms and Conditions to confirm the preferences that apply to each quote.

- **Small Business Enterprises (SBE) Measures:**

Micro Business Enterprises and SBEs must be certified by SBD Business Affairs, a division of the Internal Services Department, for the type of goods and/or services the enterprise provides in accordance with the applicable commodity code(s) for this solicitation. For

certification information, contact SBD at 305-375-CERT (2378) or online at: <http://www.miamidade.gov/internalservices/small-business.asp>. The enterprises must be certified by bid submission deadline, at contract award, and for the duration of the contract to remain eligible for the preference. (This preference is given to bidders that are certified as SBE or Micro/SBE **ONLY, NOT DBE**)

SBE Preference shall be applied first as follows and as otherwise stipulated in Section 2-8.1.1.1.1 of the Code of Miami-Dade County:

Case 1: Quotes of \$100,000 or less. (SBE – set aside, if there is enough SBE certified bidders)

Within the fiscal year, it is required that County departments expend with SBEs 100% of the total value of contracts less than one hundred thousand dollars (\$100,000.00) for goods and/or services. The departmental requirement shall be complied with unless it is determined that there is not enough SBE certified pre-qualified bidders (minimum of 3). In the event it is determined that there is enough SBE certified pre-qualified bidders, participation shall be only among SBEs, and Micro SBEs shall automatically receive a ten (10) percent bid preference.

Case 2: Quotes valued of 100,000 or less (not set-aside)

A ten (10) percent bid preference shall automatically apply for Micro Business Enterprises.

Case 3: Quotes valued over \$100,000 and up to \$1,000,000

A ten (10) percent bid preference shall automatically apply for SBEs/Micro Business Enterprises.

The departments shall deduct the preference amount from the total bid or quoted price in order to calculate the price to be used for evaluation. The price the County will pay is the original price offered (excluding the 5% or 10% evaluation factors).

A preliminary ranking shall be prepared after applying the SBE/MicroSBE preference to determine the following:

- *If based on the new evaluated prices an SBE or Micro/SBE bidder is ranked the lowest, the award of the quote will be to the SBE or Micro/SBE bidder. No other preference will be applied to this specific quote.*
- *If based on the new evaluated prices none of the SBE or Micro/SBE bidders are ranked the lowest, the following preferences will be applied to this specific quote.*

▪ **Local Certified Service – Disabled Veteran**

Preference should be applied in accordance with Section 2-8.5.1 of the Miami-Dade County Code, a Local Certified Service Disabled Veteran Business Enterprise (VBE) shall receive a bid preference of 5% of the price bid (for the purpose of evaluation ONLY). A VBE who is also an SBE shall not receive the veteran's preference and shall be limited to any applicable SBE preferences. These preferences will only be used for evaluating and awarding the bids

and shall not affect the contract price. However, if a Local Certified Service-Disabled Veteran Business Enterprise is the lowest bidder as a result of a Best and Final Bid (also known as a BAFO), then the price submitted as part of the Best and Final Bid shall be the contract price. At the time of bid submission, the bidder must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Statute and submit this affirmation and a copy of the actual certification along with the bid.

▪ **Local and Locally-Headquartered Business Preference**

The evaluation of competitive bids is subject to Section 2-8.5 of the Miami-Dade County Code.

Definitions: *Local business* means the vendor has a valid business tax receipt issued by Miami-Dade County at least one year prior to bid or proposal submission, and a physical business address located within the limits of Miami-Dade County from which the vendor operates or performs business. Firms who provide goods or services which are exempt from Miami-Dade Business Tax Receipt requirements shall be required to submit documentation, to the County's satisfaction, demonstrating the physical business presence of the firm within the limits of Miami-Dade County for at least one year prior to bid or proposal submission. Post Office Boxes are not verifiable and shall not be used for the purpose of establishing said physical address. In addition to the foregoing, a vendor shall not be considered a "local business" unless it contributes to the economic development and well-being of Miami-Dade County in a verifiable and measurable way. This may include, but not be limited to, the retention and expansion of employment opportunities and the support and increase to the County's tax base. Vendors shall affirm in writing their compliance with the foregoing at the time of submitting their bid or proposal to be eligible for consideration as a "local business" under this section. A vendor who misrepresents the status of its firm under this Section in a proposal or bid submitted to the County will lose the privilege to claim any preference under this Section for a period of up to one year. The County Mayor, in his discretion, may also recommend that the firm be referred for debarment in accordance with [Section 2-8.4.1](#) of the Code of Miami-Dade County. *Locally Headquartered Business* means a Local Business as defined in this Section which has a Principal Place of Business in Miami-Dade County.

In any competitive bid process where award, if any, is to be made to the responsive and responsible bidder offering the lowest bid (the "Low Bidder" and "Low Bid" respectively), the following shall apply:

1. If the Low Bidder is not a Local Business, then any and all responsive and responsible Local Businesses submitting a price within ten percent of the Low Bid, the Low Bidder, and any and all responsive and responsible Locally Headquartered Businesses submitting a price within fifteen percent of the Low Bid, shall have an opportunity to submit a best and final bid equal to or lower than the Low Bid.
2. If the Low Bidder is a Local Business which is not a Locally Headquartered Business, then any and all responsive and responsible Locally Headquartered Businesses

submitting a price within five percent of the Low Bid, and the Low Bidder shall have an opportunity to submit a best and final bid equal to or lower than the Low Bid.

3. Award, if any, shall be made to the responsive and responsible bidder offering the lowest best and final bid.
4. Ties in best and final bid shall be resolved in the following order of priority: Locally Headquartered Business, Local Business, other business.
5. If no best and final bid is required in accordance with the provisions above, award, if any, shall be made to the Low Bidder.

At this time, there is an Interlocal Agreement for Reciprocity of Local Business and Locally-Headquartered Business Preferences in effect between Miami-Dade and Broward Counties until September 30, 2015.

NOTE: Additional bidders that meet the pre-qualification requirements may be added by ISD Procurement Management via addendum. **Always check the addenda log table for latest award sheet addenda and additional bidders.**

D. Emergency Purchases

The availability of material, geographic location and/or delivery time may be utilized as a deciding factor for the basis of an award when it is determined by a County department that a project is time sensitive to meet pre-established deadlines or determined to be an emergency situation.

The County, as an option, has created a pool of vendors under Group C that may be called to perform "Emergency Service Calls".

Days / Time	Response time
Monday – Friday (8:00 AM to 5:00 PM)	1 Hour
Monday – Friday (5:01 PM to 7:59 AM)	2 Hours
Weekends and Holidays	2 Hours

III. Awarded Bidders & Groups

Vendor Name:	Arle Compressor Systems, Inc.	Curtis-Toledo Distribution, Inc. d/b/a Comp- Air Service Co.	Air Compressor Works, Inc.	W W Grainger	Jobbers Equipment Warehouse, Inc.	Zabatt Engine Services, Inc.	Quincy Compressor LLC
Vendor FEIN:	592244318-01	461163270-01	591906385-01	361150280-01	590970927-01	591889271-03	300592561-01
Vendor Contact:	Lee Munoz	Larry J. Olesky	Keith G. Carley	George Joseph	Ron M. Ahearn	Maria S. Sabatier	Daniel Guzman
Phone Number:	305-888-8978	305-687-8787	561-844-4559	305-594-0587	305-592-8730	904-384-4505	786-693-0313
Fax Number:	305-882-0122	305-769-1730	561-844-8247	800-459-2737	305-592-6571	904-384-6478	305-620-7140
E-mail Address:	lee@arlecompressor.com	lolesky@comp-air.com	kcarley@aircompressorworks.com	miamigovteam@grainger.com	ron@jobbersmiami.com	maria@zabatt.com	Info.east@quincycompressor.com dan.guzman@quincycompressor.com
Emergency Service Calls: The County, as an option, has created a pool of vendors under Group C that may be called to perform.	X	X	X	X	X	X	X
GROUPS LEGEND: A = Sales Only B= Sales & Service C= Service Only							

Groups																						
	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	A	B	C	
Manufacturers																						
ASCO																						
Beko Technologies Corp	X	X	X																			
Cameron Centrifugak																X	X	X				
Campbell Hausfeld							X	X	X	X												
Champion				X			X	X	X				X									
Coilhose Pneumatics													X									
Comp Air				X	X	X																
Curtis-Toledo				X	X	X																
Dewalt										X												
Domnick Hunter				X		X										X	X	X				
Dyna-Con										X												
Elmo Rietschle							X	X	X													
Emglo (Jenny Prod)							X	X	X													
FS Curtis				X			X	X	X													
FS Elliot				X	X	X																
Grandner Denver				X												X	X	X				
Guardair										X												

Hankinson (SPX)				X															
Hydrovane				X	X	X													
Ingersoll Rand	X	X	X							X									
Isel Lubricants							X	X	X										
Kaeser Compressors							X	X	X										
Legacy										X									
Legris-Transair							X	X	X										
LeRoi				X															
Macair							X	X	X										
Martech Services							X	X	X										
Maxus										X									
Penway							X	X	X										
Powerex							X	X	X										
Quincy Compressors						X											X	X	X
Reading Technologies							X	X	X										
Reelcraft							X						X						
Rollair							X	X	X										
Rotary													X						
Sanborn							X	X	X										
Saylor – Beall							X	X	X				X						
Speedaire										X									
Thomas										X									

ROADMAP 7636-5/19-1

Westward										X												
Zeks Compressed Air Solution				X																		